

TCA
Board of Directors Meeting
July 20, 2016

1) Meeting called to order at 6:00pm.

Board members present were: Jo Cook, Scotty Shores, Ann Loose, Jon Roensch, Bobby Bull, Brian Bamman, Becky Lee, Liz Briganti, were in attendance. (Scotty is Anita's Proxy)

2) Approval of June Meeting Notes: 6:02p

Approved - unanimously

3) Cyndi Thompson – info regarding Yoga Lease: 6:06p

Would like to add other styles in the yoga area (Dance, other types of yoga). Jimmy is the current yoga instructor. Offer \$500/month plus 15% back to TCA. Currently, 3 members use the yoga studio.

4) Sue Jollensten regarding USTA Lease: 6:21p

Would offer \$500/month. The payments come from a split (\$400 from national, and \$100 local). The other offered space at Los Altos is no longer available. Small space needed for meeting and office.

5) Manager's Report 6:40p

Deck is failing and needs to be looked at. Report moved into minutes.

6) Treasure's Report 6:47p

Great summer but the club is aging. Recommend investing into the club. Report moved into minutes. • In terms of Revenue, the month of May was very favorable. Revenue for the month exceeded our expectations and was up 36% over May 2015. The reason for this significant increase was because club attendance is up, strong Summer Swim Memberships, and new Yearly Memberships. In terms of Expenses, TCA spent \$43,012 which equates to \$6870.69 or 14% lower than Expenses for May 2015. Net Operating Income was \$74,837 which was favorable. TCA has \$80,000 in the Savings Account. Current Checking Account holds \$46,000.

- PlaySight is going to be paid by TCA, donations have run out. There is an existing 2-year contract that is in-effect. Contract is to be located by Liz.
- Bobby recommends continuing the cost containment strategy in order to pay for vast club improvements and renovations through cash flow.
- Pro Shop Inventory is \$3545.
- Meeting notes entered into minutes.

7) Pro's Report 6:56p

The SWTC approved two conflicting tournament dates NOT NM Tennis Session.

8) Committee Reports

6:59p

- a) Membership/fundraising - No Report
- b) Long Range Planning – will revamp ‘simplify’ matrix before August meeting to discuss priorities.
- c) Building and Grounds – will report next month
- d) Swimming – all ready for tomorrow. Not as large of a crowd as expected.
- e) Tennis – submitted report
- f) Social – 60th anniversary, food, club. Working on approvals for photos.

9) Old Business

7:12p

- a) Yoga Lease Renewal/USTA Lease proposal.
 - i) Bobby – move yoga to a racket ball court and have NMTA in current yoga location.
 - ii) Becky – Will not vote but would like to have a plan.
 - iii) Brian – Both tenants would be a good fit. However, favor the NMTA in the open position. Suggest Yoga to sublet with Joe B (gym).
 - iv) Anita – Both businesses here would be great and we should talk with Joe. B.
 - v) Scotty – prefers Yoga.
 - vi) Jo – agree both are great. Would like to meet with Joe B on making space for yoga.
 - vii) Ann – suggest we don’t vote tonight based on options presented in discussion.
 - viii) Jon – leaning towards yoga but would like to have a discussion with Joe to accommodate both businesses.
- Motion: Jo Cook to talk with Joe B (Gym) and Jimmy (Yoga) on sub lease solution. Will respond by the end of July.

10) New Business

7:37p

- (a) Corporate Memberships
 - Scotty and Anita to research corporate fees.
 - The Village (Tucson, Az) = \$1,000

Meeting adjourned approximately 7:44pm.